

# KATHLEEN HEALY & ASHLEY HEICHELBECH



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## EXPERIENCED BROKERS

Kathleen and Ashley have over 28 years of combined experience in retail and commercial brokerage in Portland. In 2013, they partnered at Commercial Realty Advisors NW LLC (CRA). They are tuned into the pulse of Portland and are working actively to continue to transform Portland's retail landscape. From multi-block mixed-use projects, such as the Brewery Blocks, to single tenant adaptive re-use properties, and everything in between, they have leased and sold over 2,100,000 square feet of ground floor retail in Portland throughout their career. They represent numerous active landlords, developers, restaurateurs, and retailers, including top local, national, and international retailers. Ashley and Kathleen pride themselves in their attention to detail, and overall quality and care in their work helping "first to market" brands, develop targeted market strategies, guide relocations and assist with traditional tenant representation and site selection in the Portland metro area.

## TENANT REPRESENTATION

Below is just a sample of the numerous local, regional, national, and international past and present clients.



## LANDLORD/SELLER REPRESENTATION SAMPLING



**THE CARSON (SLABTOWN)** Selected as the exclusive agent responsible for the lease-up of over 20,000 SF of first class prime retail and restaurant space in a multi-block project in the NW Portland's Slabtown district, shadow-anchored by New Seasons Market.



**THE STREETS OF TANASBOURNE (WEST SIDE)** Selected as the exclusive representative responsible for the lease-up of the Westside's premier lifestyle center in Hillsboro, OR including over 370,000 square feet of retail and restaurant space.



**LAKE OSWEGO WINDWARD (LAKE OSWEGO)** Selected as the exclusive listing team for downtown Lake Oswego's ground breaking full city block mixed-use project, including approximately 30,000 SF of Class A retail, commercial and restaurant space.



**THEORY 33 (CENTRAL EASTSIDE)** Aggressively pre-leased prime retail space on SE Division Street at Theory33 securing above market rates for the ownership in the heart of the retail corridor.



**10W (CENTRAL BUSINESS DISTRICT)** Fully leased entire ground floor of this historic Portland building to multiple national and local retail tenants: Echo Audio, Frances May, Ali Sharif Rugs, Animal Traffic, Chrome, and Backtalk.



**THE OLIVER (SE DIVISION)** New four-story mixed-use building with ground floor retail and 20 market rate apartments on SE 43rd & Division Street. LEED Platinum certified mid-century-inspired building with expansive glass lines leased to high-end Tea Bar.



**SW 12TH & STARK (WEST END DISTRICT)** Fully leased well before completion of building renovations with an excellent retail line-up, including renown national tenants, G-Star Raw and Timbuk2 (first to market locations for both), and local tenants: Bamboo Izakaya, and Kure Juice Bar.



**SE GRAND & MORRISON (CLOSE-IN SE)** Fully leased adaptive re-use project to an exciting tenant line-up Katchka, Dig-a-Pony, Lantern and Columbia Land Trust.



**BREWERY BLOCKS - BLOCK 2 (PEARL DISTRICT)** Leased prime Pearl District retail corner to Madewell, a J.Crew concept, without any downtime following Diesel's store closing. This was Madewell's first negotiated flagship store in the market.



**GRAND CENTRAL BUILDING (CENTRAL EASTSIDE INDUSTRIAL DISTRICT)** Hired as the fourth Portland retail team to lease the remaining vacancies (5 spaces totaling 7,636 SF), and within 6 months of being hired fully leased all vacant retail. Tenants procured include Pips & Bounce, Taqueria Portland, and Growler Guys.



**PLOW WORKS (CENTRAL EASTSIDE INDUSTRIAL DISTRICT)** Fully leased the ground floor of this historic inner eastside building, including 4,000 SF restaurant space to locally renowned chef, John Gorham, for his event space (Plaza de Toro), and 2,500 SF to former head chef of Little Bird, Eric Van Kley (Taylor Railworks).



**US BANCORP TOWER (CENTRAL BUSINESS DISTRICT)** Worked with ownership to upgrade tenant mix with completely remodeled storefronts and interior spaces in the iconic Portland building. New tenants include: Supa, Pop Bagel, Rabbits Cafe, Five Pines Dental and more.



**SE 52ND & WOODSTOCK (WOODSTOCK NEIGHBORHOOD)** Fully pre-leased new retail project at above market rents to a great line-up of tenants new to this area (Heart Coffee, Love Hive Yoga, and Proper Pint).



**801-817 & 823 NW 23RD AVE (NORTHWEST DISTRICT)** Fully leased two buildings on NW 23rd Avenue, including backfilling two recent vacancies with The Meadow, and Margaret O'Leary (relocating from Bridgeport Village), and fully leasing two vacancies within 1 month of listing each space: Barista, Aesop, Warby Parker (first to market location for national tenants).